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منتدى عملاء «جافزا» يشدد على أهمية الحوار للاستفادة من الفرص الضخمة في المنطقة

العمل على مشاريع بتريليون دولار في الإمارات والسعودية وقطر

دبي للاعتماد بهدف جذب الشركات العاملة في قطاع الصناعات الحلال».

عرض توضيحي عن أكسيو

ورحب الجناحي بهذا الشاسمي المتحدث الرسمي باسم أكسيو 2020 والتي قدمت بدورها عرضاً توضيحياً عن الخطة الرئيسية لإكسيو 2020 والذي يعد ثالث أكبر حدث عالمي غير تجاري بعد الألعاب الأولمبية وكأس العالم لكرة القدم.

مبادرات

وحضر المنتدى عدد من كبار المسؤولين في جافزا بينهم طلال الهاشمي المدير التنفيذي للعمليات الذي تحدث عن مبادرات تعزيز البنية التحتية والمرافق مثل تطوير عدد من البوابات للمركبات الثقيلة والخفيفة في جافزا جنوب، وتوسعة البوابة رقم 4 في جافزا شمال من 5 مسارات إلى 16 مساراً، والفتاح جسر يربط بين جافزا جنوب والصحة بدبي وإمارات الهوية. كما تم إبراز مشروع جافزا ون والذي يوفر مساحة مكتبية تقدر بأكثر من 100 ألف متر مربع، ومركز مؤتمرات تبلغ مساحته 16 ألف متر مربع، ومدج يتسع لـ 600 شخص، وفندق من فئة 4 نجوم بـ 322 غرفة.



قدم مسؤولو جافزا شرحاً عن المبادرات الاستراتيجية التي أطلقتها المنطقة الحرة مثل إطلاق مناخركم، أول مركز في العالم مخصص لتجارة الترتزة الذكية وإعلان المناطق الاقتصادية العالمية عن تطوير منطقتين مخصصتين للصناعات الحلال لتلبية احتياجات الأسواق الإقليمية والعالمية بالمنتجات الحلال. كما أضحوا للعملاء الخطوة التي أعلنت عنها جافزا والتي تنبج للشركات المسجلة في المنطقة الحرة إدراج أسهم شركاتهم في بورصة ناسداك دبي من أجل رفع رأس المال.



الجناحي متحدثاً خلال منتدى جافزا

ومجد اقتصادياً، يمكن العملاء من البدء في التجارة عبر الإنترنت بدقة متناهية، وتعتمد المناطق الاقتصادية العالمية في خطتها لتطوير مناطق الأغذية الحلال على بنية تحتية مميزة تؤهلها لاستقطاب الشركات العاملة في مجال صناعة الحلال. وتضع المناطق الاقتصادية العالمية نصب عينها خلق شراكات وجذب مؤسسات، وجمعيات، وهيئات الاعتماد، وشركات

ويهدف منتدى عملاء جافزا لجمع اللاعبين الرئيسيين في مجال الصناعة وإدارة جافزا وأصحاب العلاقة بما في ذلك الشركاء الاستراتيجيين والمختصين لمعالجة القضايا الرئيسية بشكل جماعي في حوار مفتوح وبناء، وركز المنتدى على الفرص المتاحة الناتجة عن الاستثمارات الضخمة والمخطط لها في المنطقة من أجل تطوير البنية التحتية والاقتصادية والتي ازادت قوة بعد فوز دبي بتنظيم إكسيو 2020.

منصة مثالية

وقال إبراهيم محمد الجناحي نائب المدير التنفيذي لجافزا والمدير التنفيذي للشؤون التجارية في المناطق الاقتصادية العالمية: يعتبر هذا المنتدى منصة مثالية لمناقشة وتحليل وإيجاد الوسائل المناسبة لاستفادة من الفرص الناشئة في سوق المنطقة الذي يتغير بشكل مستمر. وأضاف أن الاستثمارات الضخمة في قطاع البنية التحتية الاقتصادية والاجتماعية في المنطقة تنتج فرصاً هائلة ليس في الأنشطة الاقتصادية المتصلة بقطاع البناء وتطوير البنية التحتية مدعومة بل في جميع القطاعات الأخرى مدعومة بزيادة الإنفاق على السلع الاستهلاكية. ويقدم معرض إكسيو 2020 دفعة قوية للأنشطة التنموية في دولة الإمارات والمنطقة، بما



دبي - البيان

نظمت المنطقة الحرة لجبل علي «جافزا» أول منتدى لعملاء جافزا لهذا العام 2014 في فندق العنوان بدبي ماريينا في وقت سابق هذا الأسبوع، حيث تم مناقشة الآراء والاقتراحات الواردة من العملاء فضلاً عن عرض لأهم الفرص الاستثمارية الضخمة المتوقعة خلال الفترة المقبلة وكيفية تعاون جافزا وعملائها معاً لاقتناص هذه الفرص المجيدة اقتصادياً في سوق الأعمال المتغير بسرعة في الإمارات والشرق الأوسط. وسيتم استثمار ما يقدر بـ 4.2 تريليونات دولار في مشاريع البناء والتشييد في منطقة الشرق الأوسط بأسرها خلال السنوات العشر المقبلة حيث تستحوذ الإمارات على أكبر نسبة في ذلك باستثمارات 698 مليار دولار، فيما يجري العمل حالياً في مشاريع ضخمة بقيمة تريليون دولار في الإمارات، والسعودية وقطر».

يوفر فرصاً هائلة لعملاء جافزا.

متاجر كم

وذكر الجناحي أن المناطق الاقتصادية العالمية وضعت بالتعاون مع جمارك دبي «متاجر كم» وهو نظام أعمال متكامل يجمع بين مختلف اللاعبين الرئيسيين في «نطاق إلكتروني ذكي» للدخول في شراكة وتعاون مع بعضهم البعض في نموذج أعمال متناغم



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Jafza to capitalise on emerging opportunities

Customer Forum stresses need for comprehensive dialogue to achieve growth

DUBAI: To highlight upcoming business opportunities, the Jebel Ali Free Zone, Jafza, recently held its first customer forum of 2014 in Dubai.

The forum also discussed how Jafza and its customers can work together to make use of the possibilities that are changing market landscape in the UAE and the wider Middle East region.

Customer forums were initiated by Jafza to bring together the leading industry players to collectively address key issues and have an open and constructive dialogue on how to collaborate to enhance combined competitiveness to capitalise on the emerging opportunities and meet market challenges efficiently and effectively.

The forum focused on the existing opportunities generated by huge investments planned in the region developing economic infrastructure, which got a further boost by the UAE's winning of the right to host World Expo 2020 in Dubai.

Ibrahim Mohammed Al Janahi, Deputy CEO and Chief Commercial Officer of Jafza, in his welcome speech, said: "The customer forums provide us a platform to discuss, analyse and find a way forward to capitalise on the emerging opportunities in the constantly changing market landscape in the region. An estimated \$4.2 trillion will be invested in construction projects across the Middle East region in the next ten years, with the United Arab Emirates representing the largest slice at \$698 billion. At present, construction projects worth more than \$1 trillion are underway in the UAE, Saudi Arabia and Qatar alone.

"World Expo 2020 in Dubai will



Ibrahim Al Janahi speaking at the Customer Forum.

provide a further boost to developmental activities in the UAE and the region. This offers huge opportunities to Jafza customers which must be taken full advantage of. Through today's forum we want to discuss ways to achieve just this."

Al Janahi welcomed Hind Al

Shamsi, spokesperson of Expo 2020, who gave a brief overview of the master plan of the third largest global non-commercial event, following the Olympic Games and the FIFA World Cup.

Senior Jafza officials, including Talal Al Hashimi, Chief Operation Officer, briefed the in-

dustry gathering on several initiatives the Free Zone has implemented to enhance its infrastructure and facilities, such as the development of a number of entry and exit gates for light and heavy vehicles in Jafza South, expansion of Gate 4 in Jafza North from 5 to 16 lanes, the opening

of a new bridge connecting North and South, the opening of new Medical Centre and a new service centre in Jafza South to process DHA and EIDA applications. They also highlighted the Free Zone's iconic Jafza One complex, which offers over 100,000 square metre of prime office space, a 16,000

Square metre convention centre, 600-seat auditorium and 322-room four star hotel.

Jafza officials, during the second part of the open discussion, briefed the audience on the Free Zone's new strategic initiatives such as the launch of the world's first purpose built "smart" retail hub, named "matajroom" and announcement of the Economic Zones World (EZW) plan to develop two world-class Halal Zones, specifically designed to cater to the regional and international Halal product markets.

Speaking about "matajroom", Al Janahi said, "Through this inclusive initiative, EZW, in collaboration with Dubai Customs, will put in place an eco-system that brings all players in the "e" domain to partner and collaborate with each other in a synergetic and rewarding experience, enabling a customer to initiate online trade with the utmost precision."

EZW plans to develop Halal Zones as all-inclusive hubs, supported with world-class infrastructure, perfectly suited to attract leading enterprises in the entire gamut of the Halal product industry.

EZW will collaborate and attract organisations, associations, accreditation bodies, R&D, as well as advisory firms to support the entire Halal value chain.

"We plan to promote Halal standards globally, which are being evolved through the efforts of Emirates Authority for Standardisation and Metrology and Dubai Accreditation Department, to attract enterprises within the Halal industry from across the world," said Al Janahi, talking about the upcoming Halal Zones.

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10K PAY FOR FAMILY VISA

Dubai's new rule applicable for first timers of all nationalities



The new rule will not affect those renewing residence visas of their families already living in Dubai. — KT file photo

Ahmed Shaaban

DUBAI — Sponsoring families in Dubai has become dearer for expatriates who must now draw a minimum individual monthly salary of Dh10,000, or Dh9,000 with accommodation.

The decision to hike the eligibility level by Dh6,000 (it was Dh4,000, or Dh3,000 with accommodation before) was made last week in Dubai.

It has been in force in Abu Dhabi for three years. The revised rule covers all Dubai expatriates who plan to bring their families to the emirate but will not affect those renewing the residence visas of their families already living here.

An official source told *Khaleej Times* on condition of anonymity that the decision to raise the minimum salary limit by Dh6,000 was enforced a week ago. "The decision is applicable to all nationalities," he confirmed. Employees at

typing centres said the changes were indeed implemented and many applicants were turned away at their counters. "We were informed about this a couple of days ago and are asking expats to check their salaries to ensure they draw a Dh10,000 minimum per month before we begin processing their papers," one of them said.

An Indian resident, who preferred to go with his initials, R.R., said he had been married for four years and was planning to obtain a

UAE residence visa for his wife, who had been living in India. "But when I went to the General Directorate of Residency and Foreigners Affairs in Al Jafliya, they said I was not eligible anymore. I met officials at the immigration counter who said I was drawing too little — Dh5,000," he said.

Officials of a company said the immigration department, in some cases, could take into consideration the number of years of service of an expatriate before issu-

ing a residence visa for his family. The grade they are in also matters, which means a manager who earns Dh8,000 may be allowed to sponsor his wife based on his years of stay in the UAE.

The list of documents required for a family residence visa includes the spouse's recent passport photograph, passport copies of both husband and wife, and children, and a copy of the

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10K pay for family visa

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applicant's valid residence visa. Application forms are available at accredited typing centres at the headquarters of the GDRFA in Al Jaffliya area, or at any of the over 20 external centres.

A salary certificate for government employees or a contract of employment for private staff is also a must. The applicant will have to produce an attested marriage contract, a tenancy contract, a recent electricity and water bill, a copy of the Emirates ID card, medical insurance, as well as an attested birth certificate in case of children.

Expatriates aghast

Abu Abdullah, an Egyptian who earns Dh4,500, said, "This is too much. How can I get my four-member family here with my salary. I have been away from them for 13 years."

"I cannot live without my family. I will have to submit my resignation and travel back home," said Sameer,

an Egyptian who hoped the authorities would reconsider the decision.

Mohammed Ukasha, Sudanese national, said he did not expect to have his pay packet raised by Dh3,000. "How can someone like me ever think of bringing my family here in these conditions," he said.

Umm Nada, Egyptian, said most of her friends were working as teachers in private schools. "They can hardly meet the Dh4,000 salary limit. How are they going to manage the Dh6,000 jump?"

Khalid Mohammed is under the sponsorship of his wife who is drawing around Dh9,000. "I am only staying here with my wife because I cannot leave her alone. I have tried hard to get work in vain." He added that he worked as a private driver for some time, but it did not work. "I worked some days and did not most of the time. Now, the situation has become completely tough. I have no option. I think this will be our last year here in the UAE."

Others like Essam said this salary limit hike had compounded the already escalating rents which would force most residents to send their families home. "Egyptians and Syrians, in particular, will suffer more since they have to meet the Dh10,000 salary limit even when applying for a family visit visa."

Visit visas

Immigration officials clarified that the conditions remain unchanged for visit visas for families — Dh4,000 or Dh3,000 with company accommodation. "Applicants of all nationalities except two countries need to be drawing a monthly salary of only Dh4,000 or Dh3,000 as well as accommodation as was the case before," he said.

"Only Egyptian and Syrian applicants for a family visit visa are required to be drawing a monthly salary of Dh,10,000 or Dh9,000 plus accommodation," he said.

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